MATTHEW 25: MINISTRIES, INC.

AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED

DECEMBER 31, 2011 AND 2010

### Steven Potter & Company, CPA's, Inc.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Matthew 25: Ministries, Inc.

We have audited the accompanying statements of financial position of Matthew 25: Ministries, Inc. as of December 31, 2011 and 2010 and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

Our audits were conducted in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Matthew 25: Ministries, Inc. as of December 31, 2011 and 2010 and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

July 17, 2012

Certified Public Accountant

Steven I Potter

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### MATTHEW 25: MINISTRIES, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

| ASSETS  |  |   |
|---|--|---|
|   | 2011   | 2010  |
| CURRENT ASSETS  |  |   |
| Unrestricted  |  |   |
| Cash and cash equivalents   | \$ 1,069,805   |   |
| Marketable securities   | 2,824,582  |   |
| Accounts receivable   | 131,098  |   |
| Inventory   | 30,134,846   |   |
| Prepaid insurance   | 9,052  |   |
| Other current assets  | <u>3,925</u>   |   |
| TOTAL UNRESTRICTED  | 34,173,308   | 16,712,109  |
| Restricted  |  |   |
| Cash and cash equivalents   | <u>152,061</u>   | 350,024   |
| TOTAL CURRENT ASSETS  | 34,325,369   | 17,062,133  |
|   |  |   |
| PROPERTY AND EQUIPMENT  | 2,083,994  | 2,149,663   |
| TOTAL ASSETS  | \$ <u>36,409,363</u>                                   | \$ <u>19,211,796</u>                                    |
|   |  |   |
|   |  |   |
|   |  |   |
|   |  |   |
| LIABILITIES AND NET   | ASSETS   |   |
| LIABILITIES AND NET   | ASSETS   |   |
| <del></del> -   |  |   |
| LIABILITIES   | * ASSETS<br>\$ 60,590                                  |   |
| LIABILITIES CURRENT LIABILITIES   |  | \$ 44,773<br>36,069                                     |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  | \$ 60,590  |   |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  | \$ 60,590<br>10,775                                    |   |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  Salaries, benefits and taxes payable  | \$ 60,590  | 36,069  |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  Salaries, benefits and taxes payable  TOTAL LIABILITIES  NET ASSETS                                       | \$ 60,590<br>10,775<br>71,365                          | 36,069<br>80,842  |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  Salaries, benefits and taxes payable  TOTAL LIABILITIES  NET ASSETS  Unrestricted                         | \$ 60,590<br>10,775<br>71,365<br>36,185,937            | 36,069<br>80,842<br>18,780,930                          |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  Salaries, benefits and taxes payable  TOTAL LIABILITIES  NET ASSETS                                       | \$ 60,590<br>10,775<br>71,365                          | 36,069<br>80,842<br>18,780,930                          |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  Salaries, benefits and taxes payable  TOTAL LIABILITIES  NET ASSETS  Unrestricted                         | \$ 60,590<br>10,775<br>71,365<br>36,185,937            | 36,069<br>80,842<br>18,780,930<br>350,024               |
| LIABILITIES  CURRENT LIABILITIES  Accounts payable  Salaries, benefits and taxes payable  TOTAL LIABILITIES  NET ASSETS  Unrestricted  Temporarily restricted | \$ 60,590<br>10,775<br>71,365<br>36,185,937<br>152,061 | 36,069<br>80,842<br>18,780,930<br>350,024<br>19,130,954 |

MATTHEW 25: MINISTRIES, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

|                            |               | 2011                                  |               |               | 2010                      |               |
|----------------------------|---------------|---------------------------------------|---------------|---------------|---------------------------|---------------|
|                            | Unrestricted  | Temporarily<br>Restricted             | Total         | Unrestricted  | Temporarily<br>Restricted | Total         |
| SUPPORT AND REVENUE        |               |                                       |               |               |                           |               |
| Donated products received  | \$142,325,771 | · · · · · · · · · · · · · · · · · · · | \$142,325,771 | \$131,150,421 | εQ-                       | \$131,150,421 |
| Contributions              | 1,965,006     | 503,358                               | 2,468,364     | 1,358,336     | 739,604                   | 2,097,940     |
| Handling and shipping fees | 1,505,205     | 1 1 1                                 | 1,505,205     | 1,528,089     | 1 1 1                     | 1,528,089     |
| Processing fees            | 94,934        | 1 1 1                                 | 94,934        | 82,809        | 1 1 1                     | 82,809        |
| Race registration          | 82,443        | 1 1 1                                 | 82,443        | 31,748        | 1 1 1                     | 31,748        |
| Investment income          | 61,510        | 1 1                                   | 61,510        | 29,039        | 1 1 1                     | 29,039        |
| Rice and soy meal sales    | 24,290        | 1 1 1                                 | 24,290        | 10,132        | 1<br>1<br>1<br>1          | 10,132        |
| Recycling materials        | 11,589        | 1 1                                   | 11,589        | 160'6         | 1 1 1                     | 160'6         |
| Other revenue, net         | ( 387)        | 1 1 1                                 | (387)         | 1,235         | 1 1 1                     | 1,235         |
| Released from restrictions | 701,321       | ( 701,321)                            | 1 1 1         | 547,933       | (547,933)                 |               |
| Total Support and Revenue  | 146,771,682   | ( 197,963)                            | 146,573,719   | 134,748,833   | 191,671                   | 134,940,504   |
| EXPENSES                   |               |                                       |               |               |                           |               |
| Program services           | 128,553,249   | t<br>t<br>1                           | 128,553,249   | 132,454,524   |                           | 132,454,524   |
| Administrative             | 256,549       | 1 1                                   | 256,549       | 253,001       | 1 1 1                     | 253,001       |
| Fundraising                | 556,877       | 1 1 1                                 | 556,877       | 423,284       | 1                         | 423,284       |
| Total Expenses             | 129,366,675   |                                       | 129,366,675   | 133,130,809   |                           | 133,130,809   |
| CHANGES IN NET ASSETS      | 17,405,007    | (197,963)                             | 17,207,044    | 1,618,024     | 191,671                   | 1,809,695     |
| NET ASSETS, JANUARY 1      | 18,780,930    | 350,024                               | 19,130,954    | 17,162,906    | 158,353                   | 17,321,259    |
| NET ASSETS, DECEMBER 31    | \$ 36,185,937 | \$ 152,061                            | \$ 36,337,998 | \$ 18,780,930 | \$ 350,024                | \$ 19,130,954 |

MATTHEW 25: MINISTRIES, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

|      | FUND    | RAISING EXPENSES | \$ \$131,224,245              | 223,437 1,069,077 | 5,731 27,421 | 19,694 94,231     | 18,300 87,561 | 15,140 88,686 | 7,345 24,482 | 10,015 12,519        | 365 182,479 | 35,993                           | 20,084 29,051             | 6,373 31,867 | 1,451 3,195              | 227 113,583  | 2,317 7,724 | 1,963 7,853 | 90,842 90,842  |             | \$ 423,284 \$133,130,809 | *00 001                    |
|------|---------|------------------|-------------------------------|-------------------|--------------|-------------------|---------------|---------------|--------------|----------------------|-------------|----------------------------------|---------------------------|--------------|--------------------------|--------------|-------------|-------------|----------------|-------------|--------------------------|----------------------------|
| 2010 | ADMIN-  | ISTRATIVE        | ω-<br>                        | 165,707           | 4,250        | 14,606            | 13,572        | 6,521         | 2,448        | 1,252                | 15,511      | <br>                             | 3,229                     | 12,747       | 1,131                    | 8,519        | 1,545       | 1,963       |                | ;<br>;<br>; | \$ 253,001               | C<br>46                    |
|      | PROGRAM | SERVICES         | \$131,224,245                 | 679,933           | 17,440       | 59,931            | 55,689        | 67,025        | 14,689       | 1,252                | 166,603     | 35,993                           | 5,738                     | 12,747       | 613                      | 104,837      | 3,862       | 3,927       |                |             | 5132,454,524             | *ბ∇<br>ბნ                  |
|      | TOTAL   | EXPENSES         | \$127,137,404                 | 1,257,217         | 17,273       | 102,433           | 104,892       | 133,608       | 21,228       | 15,010               | 204,449     | 42,762                           | 26,606                    | 43,288       | 4,983                    | 140,834      | 8,150       | 7,539       | 98,999         |             | 5/5/965/87TS             | 300 001                    |
|      | FUND    | RAISING          | <br>\$                        | 324,501           | 4,458        | 26,439            | 27,074        | 23,168        | 6,369        | 12,008               | 454         | <br>                             | 18,054                    | 8,658        | 2,053                    | 312          | 2,445       | 1,885       | 98,999         | 1           | 5 556, 877               | 4 4 4 4 4 4                |
| 2011 | ADMIN-  | ISTRATIVE        | · · · · ·                     | 152,353           | 2,093        | 12,413            | 12,711        | 18,102        | 2,123        | 1,501                | 17,330      | 1                                | 3,393                     | 17,315       | 1,762                    | 11,938       | 1,630       | 1,885       |                |             | \$ 256,549               | ***                        |
|      | PROGRAM | SERVICES         | \$127,137,404                 | 780,363           | 10,722       | 63,581            | 65,107        | 92,338        | 12,736       | 1,501                | 186,665     | 42,762                           | 5,159                     | 17,315       | 1,168                    | 128,584      | 4,075       | 3,769       |                |             | \$128,553,249            | 86<br>67<br>67<br>67<br>67 |
|      |         |                  | Humanitarian supplies and aid | Salaries          | Pension      | Employee benefits | Payroll taxes | Supplies      | Telephone    | Postage and shipping | Occupancy   | Equipment rental and maintenance | Printing and publications | Travel       | Conferences and meetings | Depreciation | Consulting  | Accounting  | Other expenses | !<br>!      | Total Expenses           | Dercentade of Total        |

# MATTHEW 25: MINISTRIES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

| CASH FLOWS FROM OPERATING ACTIVITIES   |   | 2011                 | 2010               |
|--|---|----------------------|--------------------|
| Adjustments to reconcile change in net assets to net cash provided by operating activities: Net change in donated inventory Depreciation Depreciation Depreciation Donations of marketable securities Unrealized investment activity Decrease (increase) in assets: Accounts receivable Prepaid insurance Purchased inventory Decrease (decrease) in liabilities: Accounts payable Salaries, benefits and taxes payable Determination of marketable securities  | CASH FLOWS FROM OPERATING ACTIVITIES      |                      |                    |
| in net assets to net cash provided by operating activities:  Net change in donated inventory (16,084,947) (725,293)  Depreciation 140,834 113,583  Donations of marketable securities (1,108) (1,091)  Unrealized investment activity 10,580 9,929 1,272,403 1,206,823   Decrease (increase) in assets:  Accounts receivable 17,797 (55,114)  Prepaid insurance (9,052) 8,842  Purchased inventory (48,280) (20,771)   Increase (decrease) in liabilities:  Accounts payable 15,817 (19,344)  Salaries, benefits and taxes payable (25,294) 10,095   NET CASH PROVIDED BY OPERATING  ACTIVITIES 1,223,391 1,130,531   CASH FLOWS FROM INVESTING ACTIVITIES  Purchases of marketable securities (1,168,089) (1,450,703)  Interest and dividends reinvested (8,660) (11,811)  Sale of marketable securities 251,091 700,313  Purchase of property and equipment (75,165) (126,324)   NET CASH PROVIDED (USED) BY  INVESTING ACTIVITIES (1,000,823) (888,525)   NET CASH AND CASH EQUIVALENTS 999,298 757,292   CASH AND CASH EQUIVALENTS -   | Change in net assets                      | \$ 17,207,044        | \$ 1,809,695       |
| Provided by operating activities:   Net change in donated inventory  | Adjustments to reconcile change           |                      |                    |
| Net change in donated inventory   16,084,947   (725,293)     Depreciation   140,834   113,583     Donations of marketable securities   (1,108)   (1,091)     Unrealized investment activity   10,580   9,929     1,272,403   1,206,823     Decrease (increase) in assets:   Accounts receivable   17,797   (55,114)     Prepaid insurance   (9,052)   8,842     Purchased inventory   (48,280)   (20,771)     Increase (decrease) in liabilities:   Accounts payable   15,817   (19,344)     Salaries, benefits and taxes payable   (25,294)   10.095     NET CASH PROVIDED BY OPERATING     ACTIVITIES   1,223,391   1,130,531     CASH FLOWS FROM INVESTING ACTIVITIES     Purchases of marketable securities   (1,168,089)   (1,450,703)     Interest and dividends reinvested   (8,660)   (11,811)     Sale of marketable securities   251,091   700,313     Purchase of property and equipment   (75,165)   (126,324)     NET CASH PROVIDED (USED) BY     INVESTING ACTIVITIES   (1,000,823)   (888,525)     NET CASH PROVIDED (USED) BY     INVESTING ACTIVITIES   (22,568   242,006     CASH AND CASH EQUIVALENTS   299,298   757,292     CASH AND CASH EQUIVALENTS   299,298   250,000     CASH AND CASH EQUIVALENTS   299,298   290,000     CASH AND CASH EQUIVALENTS   2   | in net assets to net cash                 |                      |                    |
| Depreciation 140,834 113,583 Donations of marketable securities (1,108) (1,091) Unrealized investment activity 10,580 9,929 1,272,403 1,206,823 Decrease (increase) in assets:  Accounts receivable 17,797 (55,114) Prepaid insurance (9,052) 8,842 Purchased inventory (48,280) (20,771) Increase (decrease) in liabilities:  Accounts payable 15,817 (19,344) Salaries, benefits and taxes payable (25,294) 10,095  NET CASH PROVIDED BY OPERATING ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities (1,168,089) (1,450,703) Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525) NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET CASH AND CASH EQUIVALENTS 999,298 757,292   | provided by operating activities:         |                      |                    |
| Donations of marketable securities   1,108   0,992   10,580   9,929   1,272,403   1,206,823  | Net change in donated inventory           | (16,084,947)         |                    |
| Unrealized investment activity 10,580 9,929 1,272,403 1,206,823  Decrease (increase) in assets: Accounts receivable 17,797 (55,114) Prepaid insurance (9,052) 8,842 Purchased inventory (48,280) (20,771)  Increase (decrease) in liabilities: Accounts payable 15,817 (19,344) Salaries, benefits and taxes payable (25,294) 10,095  NET CASH PROVIDED BY OPERATING ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (22,568 242,006)  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  | Depreciation                              | 140,834              | •                  |
| Decrease (increase) in assets:  Accounts receivable 17,797 (55,114) Prepaid insurance (9,052) 8,842 Purchased inventory (48,280) (20,771)  Increase (decrease) in liabilities:  Accounts payable 15,817 (19,344) Salaries, benefits and taxes payable (25,294) 10,095  NET CASH PROVIDED BY OPERATING ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 299,298 757,292  CASH AND CASH EQUIVALENTS -   | Donations of marketable securities        | ( 1,108)             |                    |
| Decrease (increase) in assets:  Accounts receivable  | Unrealized investment activity            | 10,580               | 9,929              |
| Accounts receivable 17,797 (55,114) Prepaid insurance (9,052) 8,842 Purchased inventory (48,280) (20,771)  Increase (decrease) in liabilities:     Accounts payable 15,817 (19,344)     Salaries, benefits and taxes payable (25,294) 10,095  NET CASH PROVIDED BY OPERATING     ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS -  BEGINNING OF YEAR 999,298 757,292   |   | 1,272,403            | 1,206,823          |
| Prepaid insurance Purchased inventory  (   | Decrease (increase) in assets:            |                      |                    |
| Purchased inventory ( 48,280) ( 20,771)  Increase (decrease) in liabilities:   | Accounts receivable                       | 17,797               | ( 55,114)          |
| Increase (decrease) in liabilities: Accounts payable Salaries, benefits and taxes payable  NET CASH PROVIDED BY OPERATING ACTIVITIES  Purchases of marketable securities Purchases of marketable securities Interest and dividends reinvested Sale of marketable securities Purchase of property and equipment  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES  Purchase of marketable securities  (1,168,089) (1,450,703) (1,450,703) (1,450,703) (1,450,703) (1,450,703) (1,450,703) (1,660) (11,811) (1,001) (1,0 | Prepaid insurance                         | ( 9,052)             | 8,842              |
| Increase (decrease) in liabilities: Accounts payable 15,817 (19,344) Salaries, benefits and taxes payable (25,294) 10,095  NET CASH PROVIDED BY OPERATING ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292   | Purchased inventory                       | ( 48,280)            | ( 20,771)          |
| Accounts payable   | <del>-</del>                              |                      |                    |
| Salaries, benefits and taxes payable (25,294) 10,095  NET CASH PROVIDED BY OPERATING ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES  Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292   | Increase (decrease) in liabilities:       |                      |                    |
| NET CASH PROVIDED BY OPERATING ACTIVITIES  CASH FLOWS FROM INVESTING ACTIVITIES Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  | Accounts payable                          | 15,817               | ( 19,344)          |
| NET CASH PROVIDED BY OPERATING ACTIVITIES  CASH FLOWS FROM INVESTING ACTIVITIES Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  |   | ( 25,294)            | 10,095             |
| ACTIVITIES 1,223,391 1,130,531  CASH FLOWS FROM INVESTING ACTIVITIES  Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  | ,   |                      |                    |
| CASH FLOWS FROM INVESTING ACTIVITIES  Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities (251,091) (700,313) Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS (222,568) 242,006  CASH AND CASH EQUIVALENTS - 999,298 757,292  CASH AND CASH EQUIVALENTS -   | NET CASH PROVIDED BY OPERATING            |                      |                    |
| Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   | ACTIVITIES                                | 1,223,391            | 1,130,531          |
| Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   |   |                      |                    |
| Purchases of marketable securities (1,168,089) (1,450,703) Interest and dividends reinvested (8,660) (11,811) Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   | CASH FLOWS FROM INVESTING ACTIVITIES      |                      |                    |
| Sale of marketable securities 251,091 700,313 Purchase of property and equipment (75,165) (126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   | Purchases of marketable securities        | ( 1,168,089)         | (1,450,703)        |
| Purchase of property and equipment ( 75,165) ( 126,324)  NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES ( 1,000,823) ( 888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   | Interest and dividends reinvested         | ( 8,660)             | ( 11,811)          |
| NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -  | Sale of marketable securities             | 251,091              | 700,313            |
| INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -  | Purchase of property and equipment        | (75,165)             | (126,324)          |
| INVESTING ACTIVITIES (1,000,823) (888,525)  NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -  | • • • •                                   |                      |                    |
| NET INCREASE IN CASH AND CASH EQUIVALENTS 222,568 242,006  CASH AND CASH EQUIVALENTS - 999,298 757,292  CASH AND CASH EQUIVALENTS -  | NET CASH PROVIDED (USED) BY               |                      |                    |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   | INVESTING ACTIVITIES                      | ( <u>1,000,823</u> ) | <u>( 888,525</u> ) |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   |   |                      |                    |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   | NET INCREASE IN CASH AND CASH EQUIVALENTS | 222,568              | 242,006            |
| BEGINNING OF YEAR 999,298 757,292  CASH AND CASH EQUIVALENTS -   |   |                      |                    |
| CASH AND CASH EQUIVALENTS -  | CASH AND CASH EQUIVALENTS -               |                      |                    |
|  | BEGINNING OF YEAR                         | <u>999,298</u>       | <u>757,292</u>     |
|  |   |                      |                    |
| END OF YEAR \$ 1,221,866 \$ 999,298  | CASH AND CASH EQUIVALENTS -               |                      |                    |
|  | END OF YEAR                               | \$ <u>1,221,866</u>  | \$ <u>999,298</u>  |

#### NOTE 1 - THE ORGANIZATION

Matthew 25: Ministries, Inc. (the Organization) is a not-for-profit, non-denominational, ecumenical, inter-faith ministry headquartered in Blue Ash, Ohio. The purpose of the Organization is to help those in need regardless of religious tradition or political persuasion. The Organization receives goods donated by United States corporations, hospitals, and individuals. The goods are processed and distributed to those in need, both domestically and internationally. Other funding is from shipping and handling fees collected to defray warehousing and transportation expenses and monetary contributions from individuals, businesses and churches.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the significant accounting policies followed in preparation of the financial statements. These policies conform to accounting principles generally accepted in the United States of America for not-for-profit organizations.

#### Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Organization has no permanently restricted net assets.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor, including pledges, is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The organization has elected to report restricted contributions as unrestricted support when the restrictions are met in the same reporting period as when contributed.

#### Contributed Services

Contributed services are recognized as contributions only if the contributed services create or enhance nonfinancial assets or require specialized skills, and would typically be purchased if not provided by donation to the Organization. There were no such contributed services recorded in 2011 or 2010.

Many individuals volunteer their time and perform a variety of tasks that assist the Organization in the accomplishment of its programs, but these services do not meet the criteria for recognition as contributed services. The Organization received approximately 80,600 volunteer hours in 2011 and 83,500 volunteer hours in 2010.

#### Inventory

Donated inventory consists primarily of clothing, fabric, food, medical and school supplies donated by businesses, individuals, and other organizations. Donated inventory is recorded as revenue at the fair market value on the date of the receipt and such items are recorded as an expense when they are shipped. Purchased inventory is recorded at the lower of cost or market.

#### <u>Investments</u>

Investments in marketable securities with readily determinable fair market values and all investments in debt securities are reported at their fair market values in the statement of financial position. Fair market value of equity and debt investments is based on the quoted market price of the underlying securities. Unrealized gains and losses are included as a change in net assets.

#### Property and Equipment

Property and equipment with an economic life of more than one year is capitalized and recorded at cost, if purchased, or at fair market value at the time of receipt, if contributed. Maintenance and repair costs are charged to expense as incurred. Depreciation is provided over the estimated useful lives of property and equipment using the straight-line method.

#### Income Tax Status

The Organization is a not-for profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and is, therefore, not subject to federal income tax. The Organization qualifies for deductible contributions as provided in IRC Section 170(b)(I)(A)(vi) and has not been classified as a private foundation within the meaning of IRC Section 509(a).

#### Functional Allocation of Expenses

The cost of programs and other activities have been summarized on a functional basis in the Statement of Functional Expenses. Management has made certain allocations of expenses among program, administrative and fund raising expenses according to their judgment of the categories receiving the benefit.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

#### NOTE 3 - STATEMENT OF CASH FLOWS -- SUPPLEMENTAL INFORMATION

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

No income taxes or interest were paid in the years ended December 31, 2011 and 2010.

#### NOTE 4 - MARKETABLE SECURITIES

The Organization invests excess cash in portfolios that contain money market funds, equity securities, corporate bonds, government securities, and certificates of deposit. All of the Organization's investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

Marketable securities as of December 31 consist of the following:

|                            | 2011                | 2010                |
|----------------------------|---------------------|---------------------|
| Equity Securities          | \$ 51,538           | \$ 49,742           |
| Corporate Bonds            | 1,659,601           | 508,187             |
| U.S. Government Securities | 506,108             | 754,045             |
| Certificates of Deposit    | 607,335             | 596,422             |
| Total                      | \$ <u>2,824,582</u> | \$ <u>1,908,396</u> |

Cost, market value, and unrealized gains and losses of marketable securities as of December 31 are summarized as follows:

|                        | 2011                 | 2010                |
|------------------------|----------------------|---------------------|
| Market Value           | \$ 2,824,582         | \$ 1,908,396        |
| Cost                   | 2,835,162            | 1,918,325           |
| Unrealized (loss) gain | \$ <u>( 10,580</u> ) | \$ <u>( 9,929</u> ) |

Investment income consists of the following and is included in support and revenue on the Statements of Activities:

|   | 2011                   | 2010                          |
|---|------------------------|-------------------------------|
| Interest and dividends<br>Unrealized gains (losses) | \$ 72,090<br>( 10,580) | \$ 38,968<br><u>( 9,929</u> ) |
| Total investment income                             | \$ <u>61,510</u>       | \$ <u>29,039</u>              |

#### NOTE 5 - FAIR VALUE MEASUREMENTS

The Financial Accounting Standards Board, in FASB Accounting Standards Codification 820, Fair Value Measurements and Disclosures (ASC 820), defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability, or in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by ASC 820, are used to measure fair value. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

**Level 1**-inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets (examples include equity securities);

Level 2-inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability other than quoted prices, either directly or indirectly, including inputs in market that are not considered to be active (examples include corporate or municipal bonds);

**Level 3**-inputs to the valuation methodology are unobservable and significant to the fair value measurement. The inputs to the determination of fair value require significant management judgment (examples include certain private equity securities and hedge funds).

The following presents assets carried at fair value as of December 31, 2011 by ASC 820 valuation hierarchy (as described above):

| Description                | Level 1           | Level 2     | Level 3 | Total       |
|----------------------------|-------------------|-------------|---------|-------------|
| Equity Securities          | 51,538            |             |         | 51,538      |
| Money Market Funds         | 19,333            |             |         | 19,333      |
| U.S. Government Securities | 506,108           |             |         | 506,108     |
| Corporate Bonds            |                   | 1,659,601   |         | 1,659,601   |
| Certificates of Deposit    |                   | 607,335     |         | 607,335     |
| Total assets at fair value | <u>\$ 576,979</u> | \$2,266,936 |         | \$2,843,915 |

#### NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Net assets are temporarily restricted as of December 31 for the following purposes:

|                           | 2011              | <u> 2010</u>      |
|---------------------------|-------------------|-------------------|
| Micro Nutrient Program    | \$ 23,779         | \$ 35,000         |
| Pakistan                  |                   | 235               |
| Haiti                     | 22,099            | 289,789           |
| Life Outreach Int'l shoes | 18,930            | 25,000            |
| Nicaraguan housing        | 10,900            |                   |
| Africa famine             | 800               |                   |
| Haiti doctors             | 2,100             |                   |
| Scripps Howard intern     | 100               |                   |
| Japan relief              | 27,308            |                   |
| Mid-America relief        | 45,545            |                   |
| Nigeria container         | 500               |                   |
| Total                     | \$ <u>152,061</u> | \$ <u>350,024</u> |

### NOTE 7 - LEASE COMMITMENTS

The Organization leases a copier and a postage machine. Total rental expense was \$4,352 for each of the years ended December 31, 2011 and 2010. The future minimum lease payments are:

| 2012 | 4,352            |
|------|------------------|
| 2013 | 4,352            |
| 2014 | 2,563            |
|      | \$ <u>11,267</u> |

#### NOTE 8 - CONCENTRATIONS OF RISK

The Organization distributes humanitarian supplies to other not-for-profit organizations who pay shipping and handling fees to cover warehousing and transportation costs. The volume of business conducted with one such organization was 72% and 65% of the total shipping and handling revenue in 2011 and 2010, respectively.

The value of the inventory is not covered under any of the Organization's insurance policies.

#### NOTE 9 - CREDIT LINE

The Organization has an unsecured line of credit of \$36,000 on a credit card. The available credit as of December 31, 2011 was \$25,153.

#### NOTE 10 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

|                                | 2011                | 2010                |
|--------------------------------|---------------------|---------------------|
| Building and improvements      | \$ 1,863,129        | \$ 1,863,129        |
| Land                           | 361,200             | 361,200             |
| Machinery and equipment        | 357,284             | 294,960             |
| Office furniture and equipment | 64,511              | 62,563              |
| Vehicles                       | <u>70,918</u>       | 64,918              |
| Total cost                     | 2,717,042           | 2,646,770           |
| Accumulated depreciation       | <u>( 633,048</u> )  | ( 497,107)          |
| Net property and equipment     | \$ <u>2,083,994</u> | \$ <u>2,149,663</u> |

Depreciation expense was \$140,834 and \$113,583 for the years ended December 31, 2011 and 2010, respectively.

#### NOTE 11 - RETIREMENT PLANS

Effective August 1, 2006, the Organization adopted a retirement plan under the provisions of Internal Revenue Code 403(b). The plan is a defined contribution plan and the Organization matches voluntary employee contributions up to 2% of employees' annual salary. All employees who work 1,560 hours or more per year and have completed one year of service are eligible for participation in the plan. Matching contributions paid by the Organization were \$17,273 and \$18,168 for the years ended December 31, 2011 and 2010, respectively.

The Organization paid voluntary and discretionary pension contributions of \$9,253 in 2010 for the President of Matthew 25: Ministries, Inc. No payments were made in 2011. No other employees are eligible for this plan.

#### NOTE 12 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through July 17, 2012, which is the date the financial statements were issued